

Calendar of Events

October 20, 2021

Selling To Fairfax County (Online Presentation)

1750 Tyson's Boulevard

McLean, VA 22102

06:00 PM - 07:00 PM EST

DPMM hosts a monthly workshop called "Selling to Fairfax County." The workshop is designed for prospective vendors and those interested in learning about the Fairfax County procurement process. All are welcome. The workshop is an hour long with plenty of time for questions and discussion. Topics include how the County's business opportunities are advertised (eVA), the mechanics of the County's procurement process from informal to formal solicitations (IFBs/RFPs), the County's supplier diversity program and resources such as our Contract Register (a search engine for current county contracts). While the workshop agenda remains constant, subject matter experts join on a rotating basis. See below for more information.

All workshops are hosted virtually and evening options are provided to broaden participation. Click on the links below to register.

For questions or accommodations, email DPMM's Sustainable Procurement Coordinator Chris McGough or call 703-324-3621.

October 21, 2021

2021 National Hispanic Career Expo
George Mason University - Arlington Campus
3351 Fairfax Drive
Arlington, VA 22201
10:00 AM - 02:00 PM EST
Susana Marino, (703) 839-8140
smarino@novahispanicchamber.com
The numbers you need to know

50% Hispanics Account for Half of The Labor Force in 2020 according to the U.S Department of Labor.

23% Per the Census 2020, Hispanics grew 23% since 2010 and represent the largest fastest-growing racial/ ethnic group in the United States.

18% The Hispanic Population represents 18% of College Undergraduate Enrollment and this figure continues growing.

62M The Hispanic community is the 8th largest economy in the world, fueled by 62 million Latinos living in the United States

Join us on October 21 from 10 AM to 2:00 PM at the 2021 National Hispanic Career Expo organized by The Northern Virginia Hispanic American Chamber and El Tiempo Latino Newspaper to gather top employers with experienced and entry-level candidates nationwide. This year our Career Expo is powered by El Tiempo Latino which will enable employers to reach a Hispanic audience of over 200,000 readers.

The purpose of the 2021 Hispanic Career Expo powered by El Tiempo Latino is to provide employers with an opportunity to meet and great Hispanic candidates with career opportunities with top employers in the private sector, as well as the federal government from the Washington Metro Region with immediate openings. The Hispanic Career Expo attracts some of Washington's most qualified and successful applicants and has helped employers connect with a variety of experienced and entry-level candidates in fields including technology, transportation, retail, banking, health care, hotel and hospitality, sales, management, real estate, education and more.

General admission to attend is free. Business attire with a resume' in-hand is strongly suggested. COVID-19 protocols will be implemented including masks, social distancing, and temperature checks.

October 28, 2021

Selling Your Products/Services to Fairfax County Public Schools (FCPS)

Fairfax County Public Schools Procurement Department (In Person)

8115 Gatehouse Road

Falls Church, VA 22042

09:00 AM - 11:30 AM EST

Description – Vendors interested in selling to FCPS can register to attend a periodically scheduled workshop, Selling to FCPS. The workshop includes information on how to do business with FCPS, procurement law, purchasing authority, and methods of procurement.

Registration required at the link